

Erin M. Kiella

(816) 564-8943 | emhardin210@gmail.com

EDUCATION

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|---|---|
| Texas A&M University <i>Doctor of Philosophy, Agricultural & Natural Resource Economics</i> | College Station, TX December 2017 |
| Loyola University Chicago <i>Bachelor of Business Administration, Finance and Economics</i> <i>Magna cum Laude</i> | Chicago, IL May 2012 |

PROFESSIONAL EXPERIENCE

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| Real Property Analytics, Executive VP and Consultant | Jun 2015- Present |
| <ul style="list-style-type: none">Develop damage and rebuttal opinions in substantial class action and mass tort litigation involving large quantities of properties. Use multiple regression, paired sales analysis, and case studies to analyze impacts of environmental contamination on real property. Work with counsel and other experts to convey statistical results in an intuitive manner, addressing the meaning and implications of results for use in trials and depositions. | |
| The Real Estate Center at Texas A&M, Asst. Research Economist | Jan 2018 – Jan 2020 |
| <ul style="list-style-type: none">Develop economic and real estate related statistical models and research for Texas land markets. Manage land database and forecast models. Communicate research findings through written reports, articles and presentations to boards and constituents largely within the state of Texas and at the Center's conferences. | |
| Chess Ag: Full Harvest Partners, LLC, Strategy Consultant | 2018 |
| Highfield Farm Asset Services, LLC, Strategy Consultant | 2018 |
| The Wonderful Company, Strategy Consultant | June 2017- Present |
| Agricultural and Food Policy Center, Research Assistant | June 2015- Present |
| Federal Reserve Bank of Chicago, Consultant | August 2016 |
| Texas A&M University, Lecturer | January 2013-May 2015 |

PUBLICATIONS

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| Millennial Makeup: Defining Factors for the New Workforce, <i>Land Trends Magazine</i> , 2020 |
| Knock on Wood: East Texas Timberland Production Gets Overhauled, <i>Tierra Grande</i> , No. 2264, 2020 |
| To Till or Not to Till, (with Dianna K. Bagnall) <i>Tierra Grande</i> , No. 2241, 2019 |
| Turning Soil: Northeast Texas Croplands Evolve, (with John Robinson, Charles E. Gilliland) <i>Tierra Grande</i> , No. 2241, 2018 |
| Leaving a Legacy: Limited Partnerships, LLCs, Corporations, <i>Tierra Grande</i> , No. 2235, 2019 |
| Leaving a Legacy: Wills and Trusts, <i>Tierra Grande</i> ; No. 2227, 2019 |
| Over Hill, Over Dale, (with Charles E. Gilliland and Tian Su) <i>Tierra Grande</i> ; No. 2225, 2019 |
| Characteristics of Texas Land Markets: A Regional Analysis, <i>Technical Report</i> ; No. 222, 2018 |
| Between Sand and Sky; Challenges in the Land of Ghost Towns and Boom Towns, <i>Tierra Grande</i> ; No. 2213, 2018 |

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Magnificent Seven; Texas Land Market Regions, *Tierra Grande*; No. 2202, 2018

Common Ground; Comparing Midwest and Texas Cropland, *Tierra Grande*; No. 2173, 2017

PRESENTATIONS & PODCASTS

Texas Demographics and Land Valuation Seminar, August 2019, Texarkana, TX

- “Texas Rural Land Value Trends”

Farm Credit Bank Appraiser’s Roundtable, September 2019, San Antonio, TX

- “REC Research and Regional Update”

2019 Southern Outlook Conference, September 2019, Atlanta, GA

- “You’re not in the Livestock Business Anymore, You’re in the Hospitality Business”

29th Annual Outlook for Texas Land Markets, April 2019, San Antonio, TX

- “Wind Turbines: Killing the Market or Just Killing a Couple Deals”
- “Texas Rural Land Value Trends”

American Society of Farm Managers and Rural Appraisers, March 2019, Abilene, TX

- “Texas Rural Land Value Trends”

Texas Alliance of Land Brokers, March 2019, San Antonio, TX

- “Texas Rural Land Value Trends”

Texas A&M Women in Economics, February 2019, College Station, TX

- “Experience in Networking, Job Searches, Grad School and Career”

Guest Lecture, Department of Economics, Macroeconomics, October 2018, College Station, TX

- “Intro to Texas Land Markets and Putting an Economics Degree to Use”

American Society of Farm Real Estate and Rural Appraisers, October 2018, College Station, TX

- “Estate Planning: All Your Choices Other Than Do Nothing and Hope for The Best”

Farm Credit Bank Appraiser’s Roundtable, September 2018, Austin, TX

- “REC Research and Regional Update”

Red Zone Podcast, September 2018

- “Dixie Land Data”

Red Zone Podcast, July 2018

- “Magnificent Seven”

Williamson County Land Expo, July 2018, Georgetown, TX

- “Overview of the Ag Economy & The Williamson County Land Market”

28th Annual Outlook for Texas Land Markets, April 2019, San Antonio, TX

- “Land Lines: A Tour of Texas’ Seven Rural Land Regions”

Farm Credit Bank Risk Management Team, April 2018, College Station, TX

- “Forecasting and Risk Expectations for Texas Land Markets”

Paper Presentation at the 2017 Southern Agricultural and Applied Economics Association Annual Conference, February 2017, Mobile, AL

- Erin M Hardin and Justin R. Benavidez; “Forecasting Rent Prices in a More Uncertain Future”

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Paper Presentation at the 2017 Southern Agricultural and Applied Economics Association Annual Conference, February 2017, Mobile, AL

- Erin M Hardin and John B. Penson; “Ability to Pay and Agriculture Sector Stability”

Paper Presentation at the 2016 Southern Agricultural Economic Association Annual Conference, February 2016, San Antonio, TX

- Chengcheng Fei, Chen Gao and Erin M Hardin, “Understanding the Relationship between Price and Volume: A Demand Analysis Framework Using Exchange Traded Funds”

Paper Presentation at the 2016 Southern Agricultural and Applied Economics Association Annual Conference, February 2016, San Antonio, TX

- Erin M Hardin and Henry L. Bryant; “A Real Options Approach to Valuing and Hedging Cropland Obligations”

Paper Presentation at the 2015 Agriculture and Applied Economics Association Annual Conference, March 2015, San Francisco, CA

- Erin M. Hardin, Henry L. Bryant, and John B. Penson; “Farmland Valuation: The Return of a Bubble and the Possibility for Hedging”

Poster Presentation at the 2013 Southern Agricultural Economic Association Annual Conference, February 2013, Dallas, TX

- Erin M. Hardin, J. Mark Welch, John R. C. Robinson; “Case Studies of Crop Market Forward Curves”

PROFESSIONAL AFFILIATIONS & HONORS

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| Capital Farm Credit Advisory Council | 2020 |
| American Society of Farm Managers and Rural Appraisers Board of Directors | 2018-2020 |
| Actionable Links between Soil and Improved Soil Management | 2018-2019 |

PROFESSIONAL PRACTICE: SELECT CASES

- Teresa S. Price and Thomas H. Price v. U.S. Gear Tools, Inc., Textron, Inc., AECOM, Inc., and Micromatic, LLC
- Thomas Wyatt, et al. v. ABB, Inc.
- Diane and Rodney Dishman and Anthony Costanzo, on behalf of themselves and all others similarly situated, v. Atlas Roofing Corporation
- Brian Resendez, et al.; v. Precision Castparts Corp., et al.
- Little, et al., v. Louisville Gas and Electric Company
- Thompson, individually and on behalf of all others similarly situated, v. State Farm Fire and Casualty Company
- Sullivan, et al, v. Saint-Gobain Performance Plastics Corporation
- Christian, et al. v. Atlantic Richfield Company
- Lombardozzi et al. v. Taminco US Inc.